

Module designation	<i>Agricultural Entrepreneurship Practice</i>
Semester(s) in which the module is taught	<i>7th</i>
Person responsible for the module	<i>Ir. Yohanes C. Ginting, M.S</i>
Language	<i>Indonesian language</i>
Relation to curriculum	<i>Elective</i>
Teaching methods	<i>Internship sessions (170 minutes)</i>
Workload (incl. contact hours, self-study hours)	<i>internship sessions: 14 weeks x 3 x 170 minutes</i>
Credit points	<i>3 (0-3) CP or 4.76 (ECTS)</i> <i>((14 weeks x 3 x 170 minutes)) :</i> <i>60 minutes/hour</i> <i>= 119 hours : 25 study hours/ECTS</i> <i>= 4.76 (ECTS)</i>
Required and recommended prerequisites for joining the module	-
Module objectives/intended learning outcomes	<ul style="list-style-type: none"> - <i>Students are able to have devotion to Almighty God, demonstrate a religious attitude, and uphold human values in carrying out their duties based on religion, morals, and ethics;</i> - <i>Students are able to assess and develop knowledge of science and technology by paying attention to the humanities and scientific ethics, able to work in a collective collegial team, and being a motivator in society</i>
Content	<i>Students are intern in the entrepreneurial business unit and explore insights from business owners about: building an entrepreneurial spirit; leadership, entrepreneurial decision-making, and risk; entrepreneurial ideas and opportunities; how to set up a business; planning a business; assessing business needs; capital and how to apply for loans; markets and market potential; marketing and marketing strategy; financial management and business evaluation; business ethics; business communication; fostering business relationships; technical operations of business activities.</i>
Examination forms	<i>oral presentation, essay</i>

Study and examination requirements	<p><i>Participants are evaluated based on their performance internships activity.</i></p> <p><i>internships exam (30%)</i> <i>oral presentation (10%)</i> <i>internships reports (60%)</i></p>
Reading list	<ol style="list-style-type: none"> 1. Boudreau, D. 2022. <i>Doodle Your Way to a Healthy Business Plan: A Workbook for Budding Entrepreneurs and Business Owners. Independently published. 114p.</i> 2. Dewi, K., H. Yaspita, dan A. Yulianda. 2020. <i>Manajemen Kewirausahaan. Deepublish. 106p</i> 3. Mariotti, S. 2009. <i>Student Activity Workbook for Entrepreneurship: Owning Your Future. Pearson. 416p</i> 4. Mellor, R. 2008. <i>Entrepreneurship for Everyone: A Student Textbook. SAGE Publications Ltd. 256 p</i> 5. Neck, H.M. 2014. <i>Teaching Entrepreneurship: A Practice-Based Approach. Edward Elgar Pub. 352 pages</i>